

Assertive Communication

Definition:

Being assertive means using a communication style in which you stand up for your own needs and wants, while also taking into consideration the needs and wants of others, without behaving passively or aggressively.

Traits:

- Eye contact
- Listening without interrupting
- Appropriate speaking volume
- Steady tone of voice
- Confident body language

Tips:

- Respect yourself
- Express your thoughts and feeling calmly
- Plan what you're going to say
- Say "no" when you need to

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- ▶ Get in touch with your own needs ◀
 - ▶ Be confident that what you ask is reasonable ◀
 - ▶ See the other person's point of view ◀
 - ▶ Signal flexibility by providing options ◀
 - ▶ Keep your delivery calm ◀
 - ▶ Make yourself the scapegoat ◀
 - ▶ Avoid generalizations ◀
 - ▶ Focus on you ◀
 - ▶ Use the broken record technique ◀
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Examples:

"I've been feeling frustrated about doing most of the chores around the house. I understand that you're busy, but I need help. How can we make this work?"

"I won't be able to take you to the airport on Friday. I've had a long week, and I want to rest"

"I'm having a hard time sleeping when your music is on. What if you use headphones, or I can help you move the speakers to another room."

Practice:

"You've just received your food at a restaurant, and it was prepared incorrectly. Your sandwich seems to have extra mayo, instead of no mayo."

Response: